

Message Text

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PAGE 01 STATE 128598
ORIGIN EB-08

INFO OCT-01 EUR-12 ISO-00 COME-00 PA-02 /023 R

DRAFTED BY EB/OCA/CM/JJREILLY
APPROVED BY EB/OCA/ALZUCCA
EUR/RPE/RLAMANTIA (INFO)

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P 210948Z MAY 78
FM SECSTATE WASHDC
TO AMEMBASSY LONDON PRIORITY

UNCLAS STATE 128598

E.O. 11652: N.A.

TAGS: BEXP

SUBJECT: SOUTH CAROLINA REVERSE INVESTMENT/TRADE MISSION

REF: LONDON 07787

1. EB/OCA RELAYED SUBSTANCE OF REFTTEL TO CARROLL GRAY MAY 19 AND PROVIDED HIM WITH NAME AND TELEPHONE NUMBER OF ROGER JUPE OF RICHMOND TOWERS LTD. GRAY PLANNING TO DEPART FOR FRANKFURT MAY 20 AND WILL PROBABLY CALL JUPE FROM THERE. WE INFORMED GRAY OF EXCELLENT TURNOUT OF BRITISH EXECUTIVES GENERATED BY RICHMOND TOWERS IN CONNECTION WITH COASTAL PLAINS MISSION.

2. IDEA OF HAVING DEPARTMENT OF TRADE SPECIALIST PRESENT AT WOOLEY MEETING WITH SOUTH CAROLINA MISSION REPRESENTATIVES ORIGINATED NOT WITH GRAY BUT WITH UK CONSUL GENERAL IN ATLANTA, CRAWFORD, WHO THOUGHT MISSION MIGHT WANT A BRIEFING BY DOT SPECIALIST ON INVESTING IN THE UK. GRAY PREFERS LEAVE SELECTION OF ANY SPECIALIST TO WOOLEY. MOREOVER, GRAY URGES THAT APPOINTMENT WITH WOOLEY BE SCHEDULED NOT
UNCLASSIFIED

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PAGE 02 STATE 128598

ON MAY 26 AS CRAWFORD PROPOSED TO WOOLEY BUT INSTEAD ON MORNING OF MAY 25. LUNCHEON COULD BE HELD FOLLOWING APPOINTMENT WITH WOOLEY. GRAY IS MOST ANXIOUS THAT AFTER-

NOON OF MAY 25 BE LEFT FREE FOR FOLLOW-UP DISCUSSIONS. WE INFORMED GRAY THAT MAY 26 IS QUEEN'S BIRTHDAY AND THAT IT WOULD BE EXTREMELY DIFFICULT TO SET UP MEETINGS ON THAT DATE.

3. FOLLOWING IS LATEST LIST OF MISSION MEMBERS:

A) CARROLL GRAY, EXECUTIVE V.P., GREATER GREENVILLE CHAMBER OF COMMERCE

B) J. COOPER SHACKLEFORD, PRESIDENT, POTTER-SHACKELFORD CONSTRUCTION CO., GREENVILLE (INDUSTRIAL BUILDERS)

C) WILLIAM L. CARPENTER, PRESIDENT, J.E. SIRRINE CO., GREENVILLE (ARCHITECTURE-ENGINEERING FIRM) CARPENTER IS PRESIDENT OF GREENVILLE CHAMBER OF COMMERCE

D) JULIAN TURNER, EXEC. V.P., BANKERS TRUST CO. OF SOUTH CAROLINA, GREENVILLE (FULL SERVICE BANK)

E) BONNER MANLEY, V.P.-MARKETING, SUITT CONSTRUCTION CO., GREENVILLE (INDUSTRIAL AND COMMERCIAL CONSTRUCTION)

F) JUNIUS GARRISON, PRESIDENT, FURMAN REALTY CO., GREENVILLE (FULL SERVICE REAL ESTATE--INDUSTRIAL, COMMERCIAL, RESIDENTIAL)
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PAGE 03 STATE 128598

G) MICHAEL KAPP, V.P., FIRST NATIONAL BANK OF SOUTH CAROLINA, GREENVILLE (FULL SERVICE BANK)

H) SAMUEL MORRIS, DIRECTOR, SOUTH CAROLINA DEVELOPMENT OFFICE, BRUSSELS

I) CALEB WHITAKER, INVESTMENT MANAGER, STATE DEVELOPMENT BOARD, COLUMBIA

J) RICHARD L. FEW, PRESIDENT, COOPER MOTOR LINES, GREENVILLE (TRUCKING COMPANY)

4. THE FOLLOWING BUSINESSMEN, WHO ARE NOT OFFICIAL MEMBERS OF THE MISSION WILL BE IN LONDON DURING MISSION VISIT AND WILL PROBABLY JOIN THE MISSION FOR LUNCHEON MEETING.

A) T.C. CLEVELAND, REGIONAL V.P., SOUTH CAROLINA NATIONAL BANK, GREENVILLE

B) J.B. BOWEN, EXEC. V.P., STEEL HEDDLE MFG. CO.,

GREENVILLE (TEXTILE MACHINERY PARTS MFR.)

C) TOM S. BRUCE, PRESIDENT, P.L. BRUCE IMPLEMENT CO.,
GREENVILLE (DISTRIBUTOR OF FARM MACHINERY AND EQUIPMENT)

5. DURING OUR CONVERSATION WITH GRAY, HE STATED THAT
LUCAS, U.K. HAS ESTABLISHED A PLANT IN SOUTH CAROLINA.
HE IS ASSUMING THE EMBASSY HAS PLACED NAMES OF FOLLOWING
LUCAS EXECUTIVES ON ITS INVITATION LISTS: REG HENNERY,
ROGER NORBURN, PETER ELLIMAN. VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 21 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE128598
Document Source: CORE
Document Unique ID: 00
Drafter: OCA/CM/JJREILLY
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780214-0366
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780536/aaaabejg.tel
Line Count: 125
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: f1d78a99-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 LONDON 7787
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2624739
Secure: OPEN
Status: NATIVE
Subject: SOUTH CAROLINA REVERSE INVESTMENT/TRADE MISSION
TAGS: BEXP
To: LONDON
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/f1d78a99-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014